

# Samuel M. Hartzmark

Boston College  
Carroll School of Management  
140 Commonwealth Ave  
Chestnut Hill, MA, 02467

Email: [samuel.hartzmark@bc.edu](mailto:samuel.hartzmark@bc.edu)

Web: <https://www.samhartzmark.com/>

**The Dividend Disconnect** with David Solomon**(Lead Article)**, 2019, 74(5): 2153-2199.*Journal of Finance DFA Prize 2019**Charles Brandes Prize 2017**Finalist Hillcrest Behavioral Finance Award 2017**Roger F. Murray Prize 2017***A Tough Act to Follow: Contrast Effects in Financial Markets** with Kelly Shue

2018, 73(4), 1567-1613.

*Exeter Prize 2019**AQR Insight Award 2016**Finalist Hillcrest Behavioral Finance Award 2015***Recurring Firm Events and Predictable Returns: The Within-Firm Time-Series** with David Solomon

, 2018(10), 499-517.

**Rolling Mental Accounts** with Cary Frydman and David Solomon

2018, 31(1), 362-397.

**Being Surprised by the Unsurprising: Earnings Seasonality and Stock Returns** with Tom Chang, David Solomon and Eugene Soltes

2017, 30 (1), 281-323.

*Hillcrest Behavioral Finance Award 2015**Best paper California Corporate Finance Conference 2015***Economic Uncertainty and Interest Rates****(Lead Article)** 2016, 6 (2), 179-220.*Best Paper Review of Asset Pricing Studies***Juicing the Dividend Yield: Mutual Funds and the Demand for Dividends** with Lawrence Harris and David Solomon**(Lead Article)**, 2015, 116 (3), 433-451.*Second Prize Fama-DFA Award 2015***The Worst, The Best, Ignoring All the Rest: The Rank Effect and Trading Behavior**

, 2015, 28 (4), 1024-1059.

*Finalist AQR Insight Award 2014**Financial Research Association UBS Global Asset Management Award 2013**Financial Research Association Michael J. Barclay Young Scholar Award 2013**Cubist Systematic Strategies PhD Candidate Award for Outstanding Research, WFA 2014***The Dividend Month Premium** with David Solomon

, 2013, 109 (3), 640-660.

*Best paper California Corporate Finance Conference 2011***Efficiency and the Disposition Effect in NFL Prediction Markets** with David Solomon

2012, 2 (3), 1250013.

**WORKING PAPERS**

---

**Educating Investors About Dividends** with Andreas Hackethal, Tobin Hanspal and Konstantin Bräuer**Counterproductive Sustainable Investing: The Impact Elasticity of Brown and Green Firms** with Kelly Shue*Jack Treynor Prize 2023**Charles Brandes Prize 2023**Driehaus Center for Behavioral Finance Research Prize Second Place 2023**International Centre for Pension Management Runner-Up 2023***Predictable Price Pressure** with David Solomon*Jack Treynor Prize 2021**FESE De la Vega Prize 2022***Survey Curious? Start-Up Guide and Best Practices for Running Surveys and Experiments Online** with Abigail Bergman, Alex Chinco and Abigail Sussman

## **AWARDS**

---

**Jack Treynor Prize 2023** (Recognizes superior academic working papers with potential applications in the fields of investment management and financial markets)

**Charles Brandes Prize 2023**

**International Centre for Pension Management Runner-Up 2023**

**Driehaus Center for Behavioral Finance Research Prize Second Place 2023**

**UBS Global Asset Management Award 2013** (Given to the best Financial Research Association submission based on quality and practical insight into investments)

**Michael J. Barclay Award 2013** (Given to the best Solo-Authored Financial Research Association paper by a PhD student or Professor with PhD in the last three years)

**Best Paper California Corporate Finance Conference 2011**

**2021**

NBER Asset pricing, Miami Behavioral Finance Conference, ASU Sonoran Winter Finance Conference, Virtual Experimental Finance Workshop, Academic Research Colloquium for Financial Planning, European Winter Finance Conference, Swiss Society for Financial Market Research, UCLA Fink Conference, Cornell University's Household and Behavioral Finance Symposium, Chapman Experimental and Behavioral Finance Conference, Shanghai Financial Forefront Symposium

**2020**

NBER Behavioral Finance, WFA, Finance in the Cloud, Boulder Summer Conference on Consumer Financial Decision Making, Behavioral Approaches to Financial Decision-Making Conference, Notre Dame Investment Management Conference, Society for Consumer Psychology Conference, Judgement and Decision-Making Winter Symposium

**2019**

Utah Winter Finance Conference

**2022**

AFA, Colorado Finance Summit, MFA, University of Kentucky Finance Conference

**2021**

AFA, Shanghai Financial Forefront Symposium

**2020**

Red Rock Conference, WFA, Yale-RFS Conference on Real and Private-Value Assets, RCFS/RAPS Winter Conference

**2019**

American Finance Association, American Financial Economists

**2018**

Western Finance Association, Global Research Alliance for Sustainable Finance and Investment Conference

**2017**

Yale Junior Finance Conference, Ben Graham Centre's 6<sup>th</sup> Symposium on Intelligent Investing, Northern Finance Association, A0n CFnai2r-.4n8/TT0 1o(f4[:.138.9 nc)(A)2.Ao3 (n )c 0.4naal)3yMC icu1 ( (naa81))